

SourceOne Advisory

**YOUR RELIABLE ADVISORY PARTNER
IN SSC/BPO CENTERS DEVELOPMENT
IN POLAND**

2015

Today's business environment

A number of global dynamics are forcing organizations to take a more critical look at their practices and put additional emphasis on the need for excellence in business operations. Nowadays, one of the commonly used business tools is to optimize sourcing strategies, including creation of own shared services and business process outsourcing centers.

In recent years, a lot of companies have been eager to tap into the opportunities Poland has to offer. The competitive advantages of Poland are: being a part of the European Union, stable economy and political environment, a large pool of highly qualified local staff at a lower cost and foreign language proficiency.

Entering new markets is not easy, and companies often seek support from experienced advisory partners who can provide comprehensive support when starting new business outside the home country.

Who we are

SourceOne Advisory is a company specializing in consultancy in the field of development of shared services and business process outsourcing type centers, sourcing strategies and procurement outsourcing.



**Biggest companies
supported**



**Almost 10 years
on the market**



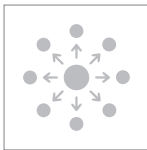
**Projects worth
up to \$100 million**

Our commitment to you

Based on our experience and resources we can support you in all activities related to the development of shared services and business process outsourcing type centers in Poland:



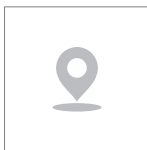
managing the whole project of new BPO/SSC center opening,



providing reliable up-to-date market information,



communications with local and central public administration bodies,



selecting the best location and negotiating the agreement for office space,



establishing the new company in Poland with law firm support,



managing the personnel recruitment process with best HR partners,



office fit-out – project, agreement negotiation and delivery monitoring,



IT systems and equipment delivery & implementation (possible infrastructure- as-a-service business model with no up-front investment),



managing the communication plan on the market with renowned media partners and industry influencers.

Our team consists of renowned consultants, including project management experts experienced in managing geographically distributed and multi-disciplinary project teams, with the ability to work in multitasking and multicultural environment.

On the Polish market we cooperate with the majority of eminent:

-  real estate agencies,
-  law firms,
-  IT service and technology providers,
-  HR agencies,
-  local and central administration bodies,
-  outsourcing industry media in Poland – OutsourcingPortal.pl and Outsourcing&More Magazine,
-  industry networkers and influencers - Pro Progressio Foundation.

We attach a lot of importance to complete independence, which allows us to select solutions that are optimal for our clients.

Among our most important Clients for whom we had the pleasure to conduct advisory projects are the following:



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